

United Scrap

Metal Buyers and Recyclers

The Award Winning Leader in Recycling Solutions

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CHICAGOLAND &
NORTHWEST INDIANA

RONALD MCDONALD
HOUSE CHARITIES

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Unparalleled Customer Commitment

Renowned for our service and customer commitment, the principal of high-integrity impacts our business operations. We serve over 2,500 recycling customers and business partners across the country, including manufacturers, utility and power generators, metal service centers, construction and demolition companies, and businesses with recycling needs.

A dedicated customer service and sales team provides:

- Detailed commodity reporting and a 24/7 response time
- Efficient and cost-effective service with immediate payment terms
- Fluency in multiple languages
- Clean, paved, and under cover facilities

Consultative Approach

Results drive growth. We have over 35 years of experience managing scrap materials giving us with a deep understanding of our customer's needs and preferences. We analyze each customer situation to create a tailored solution. Our Preferred Customer Program offers alternative pricing strategies, volume discounts and company rebates.

Our customers can expect to receive:

- Competitive pricing
- Prompt payment
- Accurate weighing and materials grading
- Transparency with every transaction





Expert Materials Handling

We add customer value by providing a single-source waste stream solution reducing landfill volume and cost. We are a preferred vendor to a number of our customers as our approach to corporate social responsibility is aligned with those of our customers. We also support LEED and other green initiatives.

A step ahead of the competition with our:

- State-of-the-Art technology and equipment
- Efficient processing approach
- Ability to maximize the value of each commodity
- Provide customers with a higher rate of return

Specialists in Risk Management

We manage and mitigate environmental risk and support the highest industry standards and compliance requirements. We are ISO 14001 and RIOS certified and committed to responsible operations and implementation of a Quality, Health, Safety, and Environmental management system. As a risk management agent, we provide customers with protection from downstream liabilities.

Risk management and mitigation programs include:

- Compliance with all local, state and federal environmental regulations
- Specialized Environmental Pollution insurance coverage and protection from liability
- Certificates of Guaranteed Document Destruction and dismantlement, processing, segmentation, and consumer disposition
- State-of-the-art radiation detection system



Supplier Diversity



As a WBE certified business, we understand the challenges other businesses face. We assist other small businesses and their leadership to succeed by participating in State and Federal events which help to improve businesses through direct participation and mentoring. Our Supplier Diversity Program encourages the use of WBEs, MBEs and other DBEs.

Our Supplier Diversity Program:

- Assists customers to meet their supplier diversity goals;
- Introduce business partners to other diverse businesses;
- Mirrors the demographics of growing customer segments;
- Received National recognition as a diverse supply chain partner.



Recognition

Recognized by over 28 national and local organizations for making a difference, we're an active participant in the leadership of many industry and national and local organizations. We received media coverage from Bloomberg TV, CBS, CNBC, CNN, Forbes, Fortune Small Business, The New York Times, Oprah Winfrey Show, Waste News, Modern Metals, and USA Today.

Recognition includes awards from:

- Small Business Administration's National Subcontractor of the Year
- Ernst & Young's Entrepreneur of the Year and Grant Thornton's Executive Woman of the Year
- Illinois Recycling Association's Outstanding Recycling Business and Lifetime Achievement
- Crain's Chicago Business Top Privately-held Companies, Top Five Women-owned Businesses and "Fast Fifty" annual lists



Community Involvement

A strong commitment to corporate social responsibility, we've forged partnerships with numerous national and local organizations in the communities where we work and live. We're a national partner with the Ronald McDonald House Charities and supported the development of the world's largest Ronald McDonald House built in 2012 in Chicago, Illinois.

Recent awards include:

- The Committee of 200 Luminary Award-Entrepreneurial Champion
- Anti-Defamation League's Women of Achievement Award
- Illinois Recycling Association Lifetime Achievement Award
- The Girl Scouts, Smart Cookies Make a Difference Award



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About United Scrap Metal

A pioneer in the scrap metal industry, we identify value in materials that others find dispensable. With over 2,500 customers, we employ more than 200 people with facilities covering 45 acres in Chicago and Philadelphia. Founded in Chicago in 1978, the business has expanded from a one acre site to a national platform.

Our customer commitment & dedication has remained our highest priority:

- High-integrity impacts every relationship and every transaction
- Recognized as a top metals supplier
- Certified Women Business Enterprise
- Engaged Corporate Social Responsibility program

